

**Application Notes** 

# Replacing Leased Line / MPLS



#### AT A GLANCE



The Peplink Balance is a reliable, cost-effective, and full-featured Internet Link Load Balancing solution that caters to a diverse range of business environments.

It provides the flexibility to load balance between multiple Internet connections, such as DSL and cable, for increasing Internet bandwidth, reliability, uptime, and reducing the cost of having expensive leased lines or MPLS. The user-friendly Web Admin and Reporting Service help you to manage your network easily and intuitively. User control and bandwidth QoS features make Peplink Balance the best networking router for businesses of all sizes.



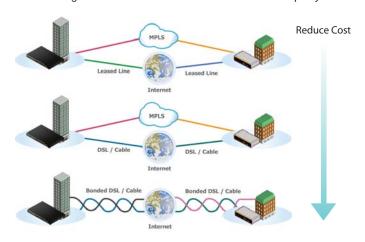
# **Quality Network Comes at a High Cost.**

Leased line Internet services, or more expensive MPLS network technology, are the most popular options for building corporate network. These services provide business owners with stable bandwidth, 99.5% reliability, and quick recovery times.

The only real challenge is the cost: with leased line Internet service costing over \$300 per megabit of bandwidth per month and MPLS service costing over \$1000 mb/mo, leased line service is 15 to 100 times the price of business class DSL or cable modem Internet service!

#### Save Money Now.

The Peplink Balance multi-WAN routers can provide significant monthly savings by allowing business owners to replace leased line service with multiple business-class DSL or cable Internet services. Replacing leased line Internet service can cut bandwidth costs in half, and replacing expensive MPLS service with our Site-to-Site VPN Bonding would save tens of thousands of dollars per year.



#### **Corporate Networking for Less Money.**

In addition to tremendous savings, business owners will enjoy more total bandwidth and simple bandwidth scalability - just add up to thirteen commodity Internet services as your demand increases. Patent-pending Site-to-Site VPN Bonding provides fast and secure service between offices, and our automatic failover provides 100% network uptime for maximum reliability.

# Lower costs. 100% Uptime. More Bandwidth.

The Peplink Balance allows for substantial savings on recurring network costs while providing more bandwidth and 100% uptime.

Peplink Balance Multi-WAN Routers www.peplink.com

# **Peplink Balance Multi-WAN Routers**

# **Case Study of Haas Automation**



- "Peplink is a perfect blend of features, performance & price."
- David Sell, Network Engineer

The largest CNC machine tool builder, Haas Automation manufactures top-quality products at affordable prices and sells them through a worldwide network of Factory Outlets and distributors. Haas has depended on expensive MPLS links to its worldwide offices to serve their global enterprise, which includes Belgium and China. In an effort to reduce monthly recurring costs and gain link redundancy, Haas has always been looking for a way to utilize less expensive Internet services to replace MPLS.

- The world largest CNC machine tool manufacturer.
- Worldwide distribution offices are connected to HQ.
- Want to reduce monthly recurring cost and gain link redundancy.
- Replacing expensive MPLS links with Peplink Site-to-Site VPN Bonding.
  - O Deployed Peplink Balance 580 in United States, Belgium and China offices.
  - O Combined multiple low-cost commodity Internet services to lower Internet Service cost.
- Successfully reduce monthly recurring cost up to 80% each month compared to MPLS.
- Winning Factors:
  - O Much lower upfront cost, ROI in just three months.
  - $\ensuremath{\bigcirc}$  Easy to setup and maintain.



# **Customer Spotlight - Business**













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